# **Capability Statement**

## **Company Overview**

Delany Products is a family owned and operated flush valve manufacturer, established in 1879. Delany's products are engineered with distinct differences and advantages to be durable, easy to maintain and most importantly cost effective, while also saving waterfor the facility owner. Our products are installed in restrooms of many government buildings from the DOD (such a military bases) to Veterans Administration (VA) Hospitals.

Note: All products are 100% compatible existing competitor's control stops Allowing for easy substitution.

#### **CORE COMPETENCIES**

- Manual exposed flush valves
- Concealed: manual & hydraulic (used in prison/security applications)
- Bedpan Diverter valves (used in hospital applications)
- Touch-free flush valves
- Touch-free faucets
- Touch-free retrofits for manual valves (both Delany and competitors)
- 100% Operational quality control check
- Patented product(s)

### **Differentiators**

Our products are not a copy of any competitor. They provide unique features and benefits that we call the Delany Differences. These Differences allow the owner of the building to save time, save money and save water. They also help with a major plumbing problem known as water hammer.

- TruStop, a patented control stop, that ends the hassle and time consuming need to turn the water off to the room to service the control stop. It also ends the need for setting up a HEPA Containment Tent.
- Mashaerator Diaphragm is proprietary designed self-cleaning diaphragm that prevents valves from clogging, saving time and money in repairs.
- Replaceable Main Valve Seat allows the supply lines to the valve to be 100% cleaned and free of debris.
- Regulation Screw allows for field adjustability when problems occur, saving time, money and water.
- Leak free Rubberflex Handle
- Proven ability to eliminate water hammer.

#### **Past Performance**

With 140+ years of history, Delany's products have been installed and are still in use in many government buildings. We traditionally have sold projects to the Gov't through a wholesale distributor. We are looking to eliminate the middle man to supply directly at the best price.

- Camp Pendleton, CA (US Marine Corp.)
- Camp LeJuene, NC (US Marine Corp.)
- Bancroft Hall, Annapolis (US Naval Academy)
- Puget Sound Veterans Administration Hospital, Seattle, WA
- Federal Correctional Complex, Florence, CO
- Camp Cooke Disciplinary Barracks, CA (U.S. Army)

## **Company Data**

DUNS #: 046992343 EIN: 11-0653670 NAICS: 332913 SIC: 3432 CAGE: 71718

SAM Registration: Active Accepting Credit Cards: Yes

Commonwealth of VA Designations:

 SWaM (Small, Women-owned and Minority certified)

All valves are certified: ASSE 1037 Standard WaterSense Label SASO Standard

Link to products specifications: <a href="https://www.delanyproducts.com/our-products/">https://www.delanyproducts.com/our-products/</a>

Current NSN #s: 4510-00-013-7445 4510-00-013-7464 4510-00-018-6094 4510-00-107-2849 4510-00-107-2850 4510-00-242-4442 4510-00-245-9476 4510-00-277-5178 4510-00-278-9549 4510-00-045-8733 4510-00-018-6095 4510-00-273-1197 4510-00-035-9883 4510-00-083-7609 4510-00-278-9537 4510-00-074-5048 4510-01-061-8111 4510-01-198-1113 4510-00-116-3151 4510-00-286-9911 4510-01-078-0652

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